



## Come join us

The **Country Living Christmas Fair** returns to the SEC for an exciting new addition and will welcome over 18,000 affluent visitors\* who delight in seeing the very best of British businesses.

This is your opportunity to sell to customers in a truly unique shopping experience where the Country Living brand comes to life via our talented artisan stalls, immersive theatres and festive features.













## **MEET NEW CUSTOMERS**

Our incredibly loyal audience have a keen interest in hand crafted and British made creations and love finding the perfect gift for friends and family, discovering new decorations for the home and sampling delicious food and drink for the festivities ahead.

They appreciate high quality, unique items that are not readily available on the high-street.



93% FEMALE



**56** AVERAGE AGE



£61K HOUSEHOLD INCOME



**71%**ABC1
PROFILE



46%
AB
PROFILE



£2.6 MILLION SPENT AT THI FAIR ACROSS 4 DAYS



4-5 HOURS DWELL TIME

FIGURES ABOVE TAKEN FROM 2019 VISITOR SURVEY

## WHY GET INVOLVED?

ALIGN YOUR BRAND WITH COUNTRY LIVING MAGAZINE

SELL YOUR PRODUCTS TO AN AFFLUENT AUDIENCE FACE-TO-FACE

MFFT NFW CUSTOMERS

AND BUILD LOYALTY WITH EXISTING ONES

BE IDENTIFIED WITH BRITISH BRANDS AND INCREASE YOUR BRAND EXPOSURE

DEDICATED AND EXPERIENCED ORGANISING TEAM TO SUPPORT YOU THROUGHOUT

DESIGN & LAYOUT

CELEBRITY

INCLUSION IN PRE-EVENT MARKETING ACTIVITY AND PUBLICITY

OPPORTUNITIES TO PRESENT IN OUR THEATRES AND WORKSHOPS

UNRIVALLED MARKETING SUPPORT PACKAGE



 ✓ Best show ever for me to date. I broke my record sales two days in a row.

LISELOTTE OSUGO, URBAN OUTLINE





## **REACH A HIGH-END AUDIENCE**

As an exhibitor you'll benefit from opportunities to showcase your brand, products and services to affluent visitors and be part of our tri-fair multi-media marketing campaign which includes a huge reach across print, social, PR and digital channels.



Extensive coverage in 4 issues of Country Living Magazine



120,000+ email subscribers



284,000 unique visitors and 1.5 million page views



Highly targeted regional outdoor advertising campaign



20,000+ direct mail campaign



250,000+ marketing and promotional material distribution





33,000+ followers



PR reach of 36 million, 100+ pieces of coverage, 50 press attendees

Such a wide variety of unique products for sale all under one roof.
A great atmosphere and special event in the Scottish pre-Christmas calendar.

PAT DOUGLAS, CARLENRIG FARM

Get in touch

To find out more and to request a floorplan and rates contact our team today!

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